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John Hammond  
Patent Innovations LLC  
Lennox Tech Enterprise Center  
150 Lucius Gordon Drive, Suite 205  
West Henrietta, NY 14586

Dear John,

I am writing this letter of recommendation for you to give to prospective customers. I'm not sending this because you asked me to do it. I'm sending it to you because you deserve it.

As a quick backdrop, I'd like to share my experience of the patent process before I met you. I had been working with a law firm that specializes in intellectual property. They had performed mostly trademark work for us, but occasionally gave us legal advice on patents. When I approached them with my CAD/CAM denture idea, my experience was extremely frustrating and expensive. The principle of the firm used a lot of words that were foreign to me, provided me with some "boiler plate" background, charged me a lot of money, but refused to "roll-up their sleeves" to learn about why my invention was patentable. As a result, I nearly gave-up. Then I remembered that this firm had sub-contracted a previous project with a Patent Agent. So I did some research on Patent Agents and that is how I found you.

Working with you was extremely enlightening. You did not hesitate to "roll-up your sleeves." You learned the key aspects of the denture fabrication industry very quickly. It was evident that your EXTREMELY GOOD writing skills makes you well suited for your field. Your knowledge of how to achieve excellent patent search results and obtain expert illustrators was invaluable to me. I can't say enough good things about my experience of working with you. If you have a need for a reference, I would be happy to give a positive reference to anyone who contacts me.

Sincerely,

**Devon O. Howe**  
*President & CEO*  
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